AC – Item No. –

As Per NEP 2020

University of Mumbai



Title of the program

- A- U.G. Certificate in Economics
- **B-** U.G. Diploma in
- C- B.A. (Economics)
- **D-** B.A. (Hons.) in Economics
- **E-** B.A. (Hons. with Research) in Economics

Syllabus for

Semester – Sem I & II

Ref: GR dated 20th April 2023 for Credit Structure of UG

(With effect from the academic year 2024-25 Progressively)

University of Mumbai



(As per NEP 2020)

Sr. No.	Heading		Particulars
1	Title of program O:A	Α	U.G. Certificate in Economics
	O:B	В	U.G. Diploma in Economics
	0:C	С	B.A. (Economics)
	O:D	D	B.A. (Hons.) in Economics
	O:E	E	B.A. (Hons. with Research) in Economics
2	Eligibility O:A	Α	H.S.C.OR Passed OR Passed Equivalent Academic Level 4.0
	O:B	В	Under Graduate Certificate in Economics OR Passed Equivalent Academic Level 4.5
	0:C	С	Under Graduate Diploma in Economics OR Passed Equivalent Academic Level 5.0
	O:D	D	Bachelors of Economics with minimum CGPA of 7.5 OR Passed Equivalent Academic Level 5.5
	O:E	E	Bachelor of Economics with minimum CGPA of 7.5 OR Passed Equivalent Academic Level 5.5
3	Duration of program R:	Α	One Year

		В	Two Years
		С	Three Years
		D	Four Years
		Ε	Four Years
4	Intake Capacity R:		

5	Scheme of Examination	NEP	
			Internal
	R:		External, Semester End
			nination
			vidual Passing in Internal and
		Exte	rnal Examination
6	R: Standards of Passing	40%	
7	Credit Structure	Atta	ched herewith
/	Sem. I - R:A		
	Sem. II - R:B		
	Credit Structure		
	Sem. III - R:C		
	Sem. IV - R:D		
	Credit Structure		
	Sem. V - R:E		
	Sem. VI - R:F		
8	Semesters	A	Sem I & II
		В	Sem III & IV
		С	Sem V & VI
		D	Sem VII & VIII
		Е	Sem VII & VIII
9	Program Academic Level	A	4.5

		В	5.0
		C	5.5
		D	6.0
		E	6.0
10	Pattern	Seme	ester
11	Status	New	
12	To be implemented from Academic Year Progressively	From	Academic Year: 2024-25



Sign of BOS Chairman Prof. Suresh Maind Board of Studies in Economics	Sign of the Offg. Prof Manisha Karne Associate Dean Faculty of Humanities	Sign of the Offg. Dr. Suchitra Naik Associate Dean Faculty of Humanities	Sign of the Dean Prof. Dr Anil Singh Faculty of Humanities
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PREAMBLE:

The BA (Economics) syllabus has been precisely formulated owing to its essentiality and popularity by the Board of Studies of Economics (BOS-E), the University of Mumbai, keeping up with the recent trends in the subject of economics. The BOS-E has further revised the syllabi of papers at the FYBA, SYBA, and TYBA as per the requirements of NEP 2020, which will be effective in the academic years 2024-25, 2025-26, and 2026-27 respectively. A broad overview of the revised structure, which includes the Mandatory, Minor, Vocational Skill Course (VSC), Skill Enhancement Course (SEC) papers, and Co-Curriculum Course.

The NEP-2020 has adopted a holistic and multidisciplinary approach to undergraduate education. It gives the students the flexibility to combine multidisciplinary subjects by integrating vocational courses. Given this, the curriculum for economics has been prepared. From this point of view, the curriculum of this course aims at imparting knowledge of the basic concepts of economics, which will help beginners study this subject. The papers, such as Entrepreneurship Development, Economic Data Analysis, Money Transaction and Consumer Protection, Basics of Agriculture, FinTech, Economic Data Visualization with Excel, Rural Marketing, Basic Statistics in Economics, etc. will contribute to the knowledge gained by students in rural as well as urban areas.

The BA Economics program aims to enrich the demographically critical student population of India with a comprehensive understanding of the Indian economy, public finance, budget analysis, rural enterprises, insurance, banking and financial sector, environment, and economy, among various other gravitating subjects. This course will help to build resourceful disciples who contribute to the economic development of India and therefore the world.

Program Specific Outcomes:

PSO - 1. Analytical Skills: Learners will be able to apply economic concepts and basic theories to analyze real-world economic issues, such as market behavior, schemes and policies, and economic trends. They will also be able to critically evaluate economic data using statistical techniques.

PSO - 2. Critical Thinking: The students will develop critical thinking skills and be able to analyze economic problems from multiple perspectives, consider tradeoffs, and propose innovative solutions based on economic principles.

PSO - 3. Policy Analysis: Economics students will be able to assess the impact of economic policies on various stakeholders and evaluate their effectiveness in achieving desired outcomes.

PSO 4. Financial Literacy: This course will enhance financial literacy among students concerning money, insurance, banking and finance, the share market, budget, IPR, and other aspects of the economy.

PSO - 5. Application of Research Methods: The students will learn to select and apply appropriate methods, techniques, sources, and modern computer applications for study as well as professional and personal purposes.

PSO - 6. Development of Quantitative Skills: The learner of economics will get acquainted with quantitative methods of statistics in economics and be able to apply these skills to analyze economic data and conduct empirical studies.

PSO -7. Career Prospects: The UG Economics program will enable the students to have a detailed knowledge of the skills required to be developed for entrepreneurship. Along with this, it will fulfill the needs of those who want to pursue competitive exams. This course will also make students suitable to work with the corporate sector and national and international organizations.

The Course Outcome:

After completing this course:

- 1. The students shall be able to understand the nature of economics from a very basic to broader point of view.
- 2. Learners will understand major issues regarding the economic development of India.
- 3. Students will be able to understand the various aspects of economic data analysis.
- 4. Students will be able to analyze the relationship between agriculture development, industrial labor, management of exports and imports, rural enterprises, and the Indian economy.
- 5. The completion of this course will help the student appear for various competitive examinations.
- 6. Finally, the students will be able to develop analytical, evaluation, and entrepreneurship skills after completing the course.

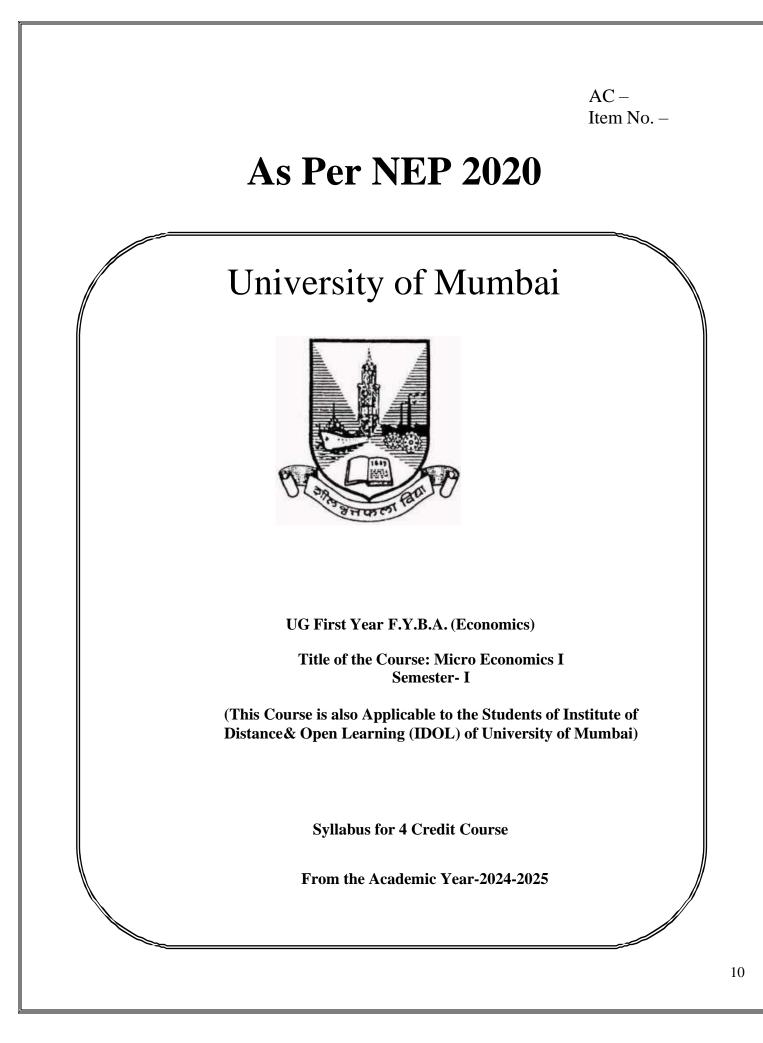
Credit Structure of the Program (Sem I, II, III, IV, V & IV)

Under Graduate Certificate in Economics Credit Structure (Sem I, II, III, IV, V & IV)) Economics

vel	Semester	Major		Minor	OE	VSC, SEC (VSEC)	AEC, VEC,IKS	OJT, FP, CEP, CC,RP	Cum . Cr./Sem.	Degree/ Cum. Cr.
		Mandatory	Electives	-						
i	I	6 Microeconomics-I(4)		-	2+ 2	VSC 2, SEC:2 1. EntrepreneurshipDevelopment(2). Or	AEC:2, VEC:2, IKS:2	CC:2 Field Project	22	UG Certificate -44
		Basic Concepts inEconomics-I (2)				Basics of Agriculture (2)		(Credit -2)		
						(2). 2. Economic Data Analysis (2)				
						Or Money Transaction and Consumer Protection (2)				
	П	6 Microeconomics-II (4) Basic concepts inEconomics-II (2)		(2)	2+ 2	VSC: 2+2 1. Rural Marketing(2) Or Basic Statistics in Economics -I (2)	AEC:2, VEC:2	CC:2 Field Project (Credit -2)	22	-
						2 Fin-Tech(1) Or Economic Data Visualization with Excel (2)				
	CumCr.	12	-	2	8	4+4	4+4+2	4	44	4

III	8	4	2	VSC: 2	AEC:2	FP:2, CC:2	22	UG Diploma
	Macroeconomics-I (4) Public Finance (4)	Demographi c composition of India (2) Internatio nal Trade & Finance-I (2)		1.Rural Enterprises (2) Or 2. Fundamental Analysis of Share Market (2) Or 3.Resource Management (2)		Field Project (Credit-2) Project report writting for business(Cre- 2) Or NSS		88
IV	8 Macroeconomics-II (4) Indian Economy (4)	4 Economics of Insurance-I (2)	2	SEC:2 1.Computer applications in Economics (2) Or 2. Budget Analysis (2) Or 3.Economics of IPR	AEC:2	CEP: 2, CC:2 Project Writing in Economics (Credit-2) NSS (Credit-2)	22	
		Internation al Banking & Finance- II (2)						
Cum Cr.	28	10	12	6+6	8+4+2	8+4	88	

V	10 1. Advanced Micro Economics-III (4)	4	4		VSC: 2		FP/CEP: 2	22	UG Degree
	Any three courses of the followings for 2 Credits each : Economics of Growth & Development Indian Financial System-I Agriculture & Cooperation-I Research Methodology-I Quantitative Economics-I Environmental Economics-I Mathematics for Economic Analysis Economy of Maharashtra-I History of Economics Thoughts-I	Industrial Economics (4)	 Industrial & Labour Economics I (2) Rural Development-I (Credit-2) Economics for Competitive Examinations (V) 		1. Technical Analysis of Share Market (2) Or 2.Environment Social and Governance (2) Or 3.Introduction to AI for finance and Economics (2)		Field Project (2)		
VI	10Advanced Macroeconomics-III (4)Any three courses of the followingsfor 2 Credits each :International EconomicsIndian Advanced Financial System-IIAgriculture & Cooperation-IIResearch Methodology-IIQuantitative Economics-IIEnvironmental Economics-IIIntroduction toEconometricsEconomy ofMaharashtra-IIHistory of Economics Thoughts-	4 Management of Export and Import (4) Or Economics of Public Health (4)	4 1.Industrial & Labour Economics -II (2) 2.Rural Development -II (2) 3. Economics for Competitive Examination s (VI)				OJT :4 On Job Training in Economi cs (4)	22	
Cum Cr.	48	8	18	12	8+6	8+4+2	8+6+4	132	-



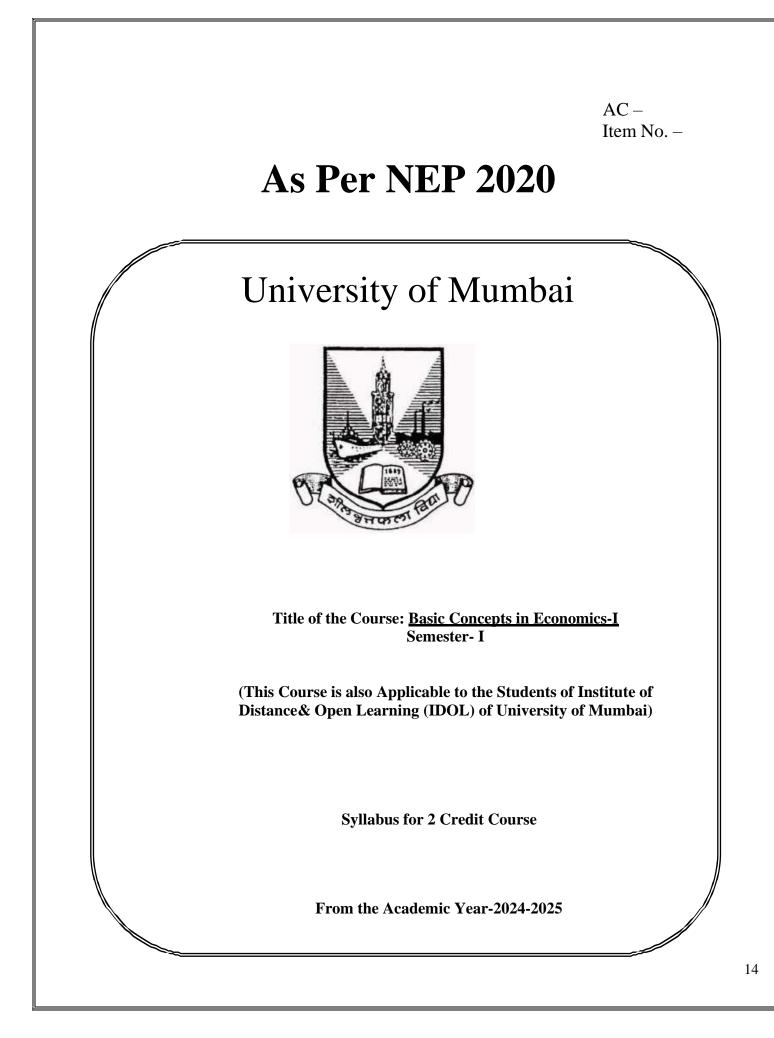
Sr. No.	Heading	Particulars
1	Description the Course:	This course is designed to introduce the students to elementary concepts in microeconomics, economic theories and its application. The student should be able to usethese concepts to understand the relevance of microeconomics to the real world. The learners should be able to build on these concepts in the future to develop deeper understanding of the Economy and its relevance in decision making.
2	Vertical:	Mandatory Course
3	Туре:	Theory
4	Credit:	4 Credits
5	Hours Allotted:	60 Hours
6	Marks Allotted:	100 Marks
7		ter of Microeconomics vledge about microeconomics, market and consumer's behavior ls of the students for solving economic problem
8	 Analyse different concep Evaluate different concep life 	

Name of the Course: Micro Economics-I

(This Course is also applicable to the students of Inst (IDOL) of University of Mumba	-
Module I: Introduction of Micro Economics	(15 Hours)
1. Micro economics: Meaning, nature, scope, significance	
2. Economic models and Methodologies: Scientific methodologies	od, Role of Assumptions,
Productionpossibility curve	
3. Economist as policy advisors: Positive economics a	
managerialeconomics, causes of disagreement among econ	omists
4. Basic concept: wealth, welfare and scarcity	
Module II: Understanding Fundamentals of Market	(15 Hours)
1. Demand Analysis: Meaning of demand, Demand Functive, Individual demand versus Market Demand	nction, Derivation of Demand
2. Supply Analysis: Meaning of supply, Supply functio	n, Derivation of Supply curve,
Individual Supply versus Market Supply.	
3. Market Equilibrium: Changes in equilibrium, Change	es in demand and Supply,
movements long the demand curve, shifts in the demand cu	urve, shifts in supply curve
Module 3: Consumer's Behaviour I	(15 Hours)
1. Utility Analysis: meaning of Utility, Cardinal and C goods:Substitutes and complementary	Ordinal Approaches, types of
2. Indifference Curve Analysis : Meaning, types and prope	erties of indifference curve
3. Budget Constraint: Meaning, Properties and derivation	
4. Consumer's Equilibrium: Budget optimization, Income	
Module 4: Consumer's Behaviour II	(15 Hours)
1. Elasticity of demand: Meaning of elasticity of demand,	Methods of elasticity of Demand,
2. Types of elasticity of demand: Price, Income and cross	•
3. Elasticity of Demand and applications: Total revenue	•
Taxes, Subsidies and elasticity effects	-
4. Consumer's and producer's Surplus: meaning and con	mputation of Consumer's
andProducer's Surplus	

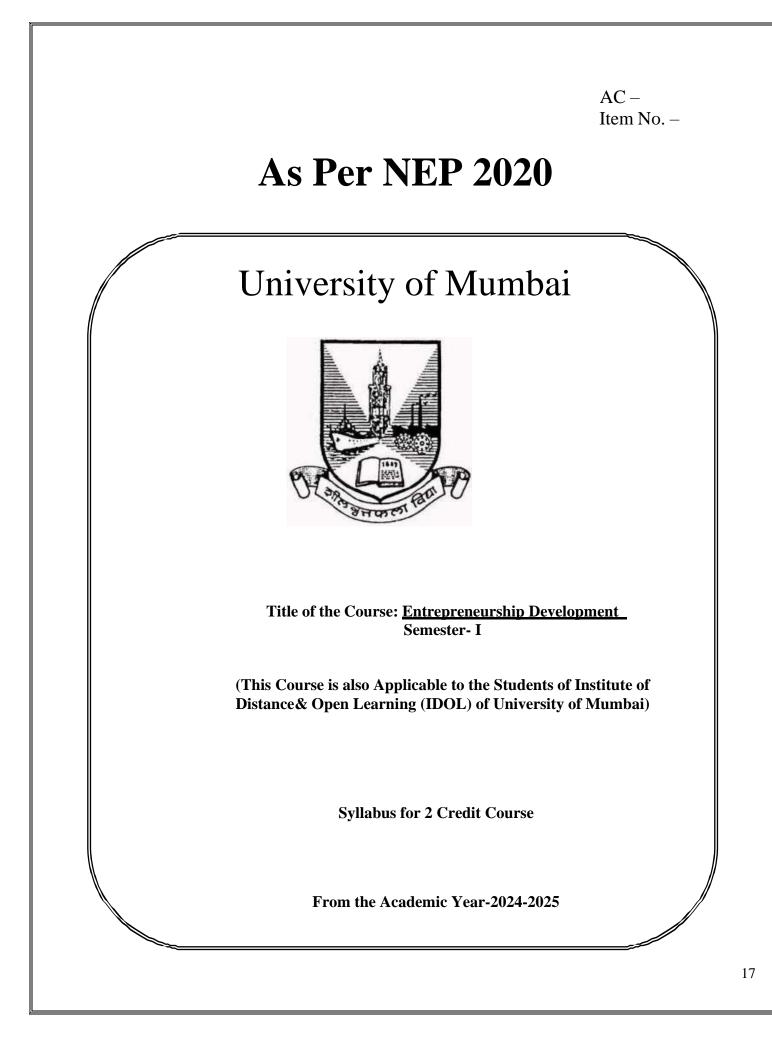
andProducer's Surplus

10	Reference Books:
10	1.N.Gregory Mankiw, (2015), "Principles of Microeconomics" 7th edition- Cengage Learning.
	2.Sen Anindya, (2007), "Microeconomics Theory and Applications" Oxford University press, New Delhi.
	3. Salvator D, (2003) "Microeconomics Theory and Applications" Oxford University press, newDelhi.
	 4. M.L.Jhingan, (2006) "Microeconomics Theory", 5th edition Vrinda Publication (P) Ltd. 5. H.L.Ahuja, (2016) "Advance Economics Theory" S.Chand & Company Ltd.
	6. Paul Samuelson and W. Nordhaus, (2009): Economics, 19th Edition McGraw HillPublications.



No.	Heading	Particulars
1	Description the Course:	The course aims to equip the students with a understanding basic of concepts of used in microeconomics such as Ceteris Paribus, Variables, Function, Equation, Identities, Line, curves, slope, graphs, diagrams, table or schedules.
2	Vertical:	Mandatory Course
3	Туре:	Theory
4	Credit:	2 Credits
5	Hours Allotted:	30 Hours
6	Marks Allotted:	50 Marks
7	follows:	e objectives Basic Concepts in Economics-I can be summarized as
		its with the basic concepts of microeconomics. o understand the basic concepts used in microeconomics theories.

)	(This Course is also applicable to the students of Institute of Distance & OpenLearnin (IDOL) of University of Mumbai)				
	Module I: Introduction to basic concepts in economics:	(15 hours) (1 Credit			
	• Ceteris Paribus, Variables, Functions, Equations and I and Uses.	Identities: Meaning, Significance			
	Module II: Graphs and Tables	(15 hours) (1 Credit			
	• Lines and Curves, Slope, Graphs and Diagrams: Mean	ing, Types, Importance & Uses.			
	• Tables or Schedules: Meaning, characteristics, importa	ance and uses.			
	Reference Books:	Lairy Drage 2007			
	1. Lipsey, R.G. and A.K. Chrystal, Economics, Oxford U				
	2. Mankiw, N.G., Economics: Principles and Application				
	3. Pindyck, R.S. and D.L. Rubinfeld, Microeconomics, P				
	4. Bradley R. Schiller, The Macro Economics Today, Tat				
	5. B. Douglas Bernheim and Michael D. Whinston, M Hill,2011.	licro economics, Tata McGraw-			
	6. Stiglitz, J.E. and C.E. Walsh, Principles of Economics.	, W.W. Norton, 2002.			
	7. Salvatore, D.L., Microeconomics: Theory and Applica				
	8. Suma Damodaran, Managerial Economics, Oxford Un	•			
	9. Varian, H.R., Intermediate Microeconomics: A Moder				
	10. Sen, Anindya, Microeconomic Theory, Oxford Univ. I				
	11. Koutsoyiannis, A., Modern Microeconomics, MacMill	lan Press, 1979.			
	12. H.L. Ahuja, Business Economics, 1999.				
	13. H.L. Ahuja, Principles of Microeconomics				



Name of the Course: <u>Entrepreneurship Development</u>

Sr. No.	Heading	Particulars
1	Description the Course:	Entrepreneurial development plays a significant role in economic growth. It encourages innovations, new ideas, products and services to the market. It promotes healthy industrial atmosphere by creating avenues for setting the industries and creating wealth and new positions. It provides large scale employment and ways to promote qualities of human life by improving standard of living. There is wider scope in the rural areas for entrepreneur development in the form of agri entrepreneurship. The course on Entrepreneurship Development will help the student's understanding about the conceptual, theoretical and practical knowledge of entrepreneurial abilities and skills.
2	Vertical:	Skill Enhancement
3	Туре:	VSC
4	Credit:	2 Credits
5	Hours Allotted:	30 Hours
6	Marks Allotted:	50 Marks
7	3) To enlighten knowledge about	standing about entrepreneurship hance entrepreneurial abilities qualities and skills entrepreneurship, agri entrepreneurship and development lge with recent trends and development
8	2) Apply entrepreneurial know3) Analyse different opportunit4) Evaluate different policies at	be able to spects about entrepreneurship development ledge and skills for solving real life problems ties and challenges of Entrepreneurship development nd programmes on entrepreneurship. ecome successful entrepreneur and face any challenges.

9	(This Course is also applicable to the students of Institute of Distance & OpenLearning (IDOL) of University of Mumbai)
	Module I: Introduction (15 hours) (1 Credit)
	Entrepreneurship -Meaning, Definition and Significance -Types of Entrepreneurs - Essentia qualities to become successful entrepreneur -Functions of Entrepreneur-Obstacles and Challenge before entrepreneurs-Measures to overcome obstacles-Examples of successful India entrepreneurs- Incentives and subsidies to entrepreneurs in India.
	Module II: Entrepreneurship and Entrepreneurial Development (15 Hours) (1 Credit)
	Factors influencing entrepreneurial development-Role of psychological, social and cultural factor
	in entrepreneurial development - Agriprenuership: meaning and importance, Entrepreneuria
	opportunities in agro sector, Challenges of Agriprenuership - Remedial measures- Role of
	entrepreneurial development institutes in India Recent Development in policies and programme
	on entrepreneurship.
0	Reference Books:
	1. Hisrich, R. D., Peters, M. P., & Shepherd, D. A. (2017). Entrepreneurship. Tata McGraw- Hill Education.
	 Desai, Vasant. Dynamics of Entrepreneurial Development and Management: Planning for future sustainable growth. Himalaya Publication House, 2018.
	3. Habbershon, Timothy G. <i>Entrepreneurship: The Engine of Growth</i> . Praeger Publishers Inc. 2006.
	4. Joshi, Dr. Savita. <i>Entrepreneurship, Innovations & Start-Ups in India</i> . New Century Publications , 2017.
	 N.P.SRINIVASAN, C.B. GUPTA &. Entrepreneurship Development in India . Sultan Chand & Sons , 2013.
	 6. Timmons, Jeffry A., and Spinelli, Stephen. <i>New Venture Creation: Entrepreneurship for the 21st Century</i>. McGraw-Hill Education

As Per NEP 2020

AC – Item No. –

University of Mumbai



Title of the Course: Basics of Agriculture-I Semester- I

(This Course is also Applicable to the Students of Institute of Distance& Open Learning (IDOL) of University of Mumbai)

Syllabus for 2 Credit Course

From the Academic Year-2024-2025

Name of the Course: Basics of Agriculture-I

Sr. No.	Heading	Particulars
1	Description the Course:	This course provides students with a basic understanding of the types of agriculture in India, along with cropping patterns, the importance of millets, and the need for and measures to improve the productivity of Indian agriculture. This course will familiarize learners with institutes and schemes launched in India to provide capital to this sector.
2	Vertical:	Skill Enhancement√
3	Туре:	VSC
4	Credit:	2 Credits
5	Hours Allotted:	30 Hours
6	Marks Allotted:	50 Marks
7	 Apply the facts to grasp To analyze the requirem 	with knowledge about the understanding of agriculture in India. the contribution of agriculture in the Indian scenario. ents of the agriculture sector. schemes meant to help this sector in India.
8	 Examine and assess the India. Inspect and weigh up im 	will be able to stand the various aspects of agriculture in India. reasons behind low productivity of the agriculture sector in pplemented schemes for agriculture in India griculture and the Indian economy in a better manner.

	Module I:				(15 hours) (1 Credit)
	Pattern, Role of	pes of Agriculture, Types Agriculture in Economic l ivity, and Measures to Imp	Development	, the Internationa	0 11
	Module II: Capita	l Formation in Agricult	ure Sector	(15 Hours)	(1 Credit)
		Functions, and Long Terr			
	and MGNREGA	Scheme	Pradnan Ma	antri Fasai Bii	ma Yojana (PMFBY)
0	and MGNREGA Reference Books	Scheme			
)	and MGNREGA Reference Books 1. Memori	Scheme a, C.B., & Badri Bishal Tı			
)	and MGNREGA Reference Books 1. Memori MahalA	Scheme a, C.B., & Badri Bishal Ti gencies, Patna.	ripathi (2003)	, Agricultural Pi	roblems of India, Kitab
)	and MGNREGA Reference Books 1. Memori MahalA 2. Sankara	Scheme a, C.B., & Badri Bishal Tr gencies, Patna. n, S. (2010), Indian Econo	ripathi (2003)	, Agricultural Pi	roblems of India, Kitab
)	and MGNREGA Reference Books: 1. Memori MahalA 2. Sankara 3. ARD, <u>ht</u>	Scheme a, C.B., & Badri Bishal Ti gencies, Patna.	ripathi (2003)	, Agricultural Pi	roblems of India, Kitab
0	and MGNREGA Reference Books 1. Memori MahalA 2. Sankara 3. ARD, <u>ht</u> 4. <u>https://p</u>	Scheme a, C.B., & Badri Bishal Tr gencies, Patna. n, S. (2010), Indian Econo tps://www.nabard.org/	ripathi (2003)	, Agricultural Pi	roblems of India, Kitab

As Per NEP 2020

AC – Item No. –

University of Mumbai



Title of the Course: Economic Data Analysis

Semester- I

(This Course is also Applicable to the Students of Institute of Distance& Open Learning (IDOL) of University of Mumbai)

Syllabus for 2 Credit Course

From the Academic Year-2024-2025

Name of the Course: Economic Data Analysis

Sr.	Heading	Particulars
No.		
1		The Economic Data Analysis course provides students with a comprehensive understanding of the principles, methodologies, and tools used in analyzing economic data. In an era where data is abundant yet complex, this course equips students with the skills necessary to interpret, manipulate, and draw meaningful conclusions from economic datasets. This course enables learners to develop foundation in economic data analysis, extract meaningful insights from the data for decision making processes and contribute to evidence based economic research and policy formation.
2	Vertical:	Skill Enhancement√
3	Туре:	SEC
4	Credit:	2 Credits
5	Hours Allotted:	30 Hours
6	Marks Allotted:	50 Marks
7	Course Objectives:	
	1. To understand economic	data and various sources of data
	2. To enhance analytical ski	ll of the students.
	3. To equip students with re data.	quired skill set for visualization and presentation of economic
8	Course Outcomes: The learner 1. Understand different dat	will be able to ta types, data interpretation and visualizations
	2. Apply economic data for	r policy formation, solving business and real-life problems
	3. Analyse different econo	mic data and their relationships
	4. Evaluate different data s	sources and their importance
	5. Adapt skills set for bette	er understating of economic data

	(This Course is also applicable to the students of Institute of Distance & OpenLearnin (IDOL) of University of Mumbai)			
Μ	Iodule I: Meaning, Types and Data Analysis		(15 hours) (1 Cred	
Μ	 Meaning and Types of Data: Quantitativ Data,Cross-Sectional Data, Panel Data. Descriptive statistics: mean, median, mod Quartiles Data visualization techniques: graphs, so practices for effective data visualization. Indule II: Sources of Economic data in India	de, Interquartile Rat	nge, Percentiles,	
	 Official Government Agencies: Central S Finance, Reserve Bank of India (RBI), Mir Ministry of CorporateAffairs (MCA) Social and Demographic Data: National S India Other Data Sources: Agricultural Data, F Tradeand Industry Associations Research I International Organizations, Private Sector 	nistry of Commerce Sample Survey Off inancial Markets an Institutions and Thi	and Industry, ice (NSSO), Census o d Regulatory Bodies,	
J	Reference Books:			
	1. Kezdi, G. B. (2021). <i>Data Analysis for Busir</i> CambridgeUniversity Press.	ness economics and	Policy.	
	2. Knaflic, c. N. (2015). Storytelling with Data. BusinessProfessionals. Wiley 1st edition.		ion Guide for	
	3. G.O.I. Annual Report . National Statistical C	Commission GOL		
	*			
	 R. B.I. Handbook of Statistics on the Indian Ministry of Finance, GOI, Economic survey, 	Economy, RBI.	dia.	
	4. R. B.I. Handbook of Statistics on the Indian	<i>Economy</i> , RBI. Government of In		
	 R. B.I. Handbook of Statistics on the Indian Ministry of Finance, GOI, Economic survey, Office, N. S. National Sample Survey Report 	<i>Economy</i> , RBI. Government of In <i>t</i> . Ministry of Statis	tics and	

AAs Per NEP 2020

AC – Item No. –

University of Mumbai



Title of the Course: Money Transaction and Consumer Protection Semester -I

(This Course is also Applicable to the Students of Institute of Distance& Open Learning (IDOL) of University of Mumbai)

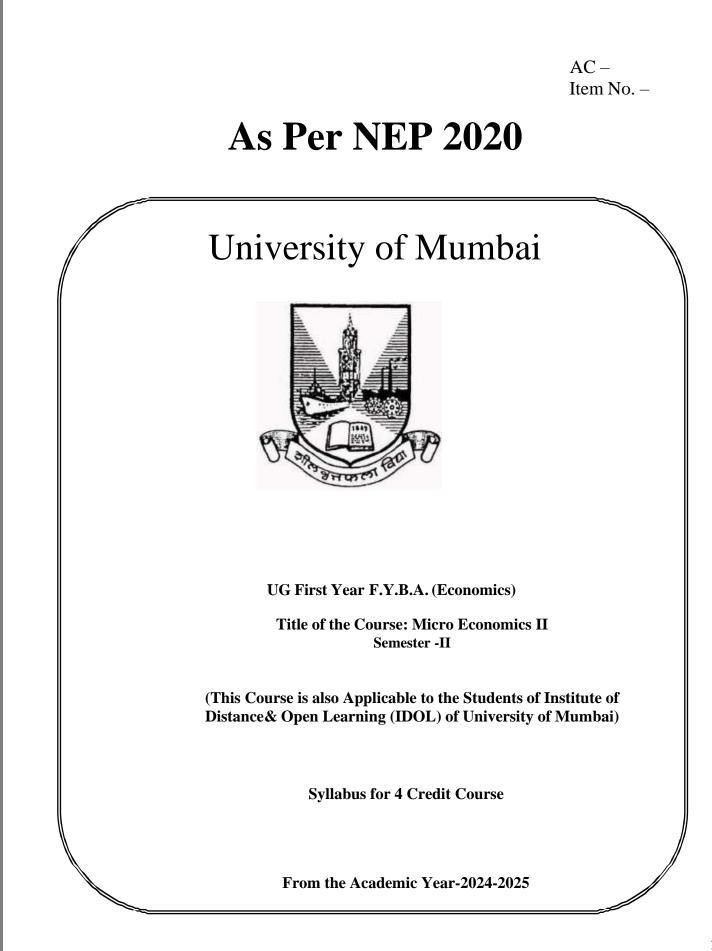
Syllabus for 2 Credit Course

From the Academic Year-2024-2025

Sr.	Heading	2: Money Transaction and Consumer Protection Particulars
No.	including	i ui ticului 5
1	Description the Course:	Money Transactions can be classified in two ways i.e, online and offline. In the era of globalization and due to increasing online business, online money transactions are mostly utilised by customers. Many of the times, customers may be cheated by other parties because of lack of knowledge about online system. This course is specifically for the students to understand the various money transactions and their applications in our day-to-day life. It also gives some introductory information about laws related to money transactions for consumer protection.
2	Vertical:	Skill Enhancement
3	Туре:	SEC
4	Credit:	2 Credits
5	Hours Allotted:	30 Hours
6	Marks Allotted:	50 Marks
7	 Course Objectives: 1. To enhance financial litera 2. To understand the method 3. To acquaint the basic know 	
8	 Understand the digital pa Analyze fraud and scams 	will be able to inancial system in relation to banks. yment applications and UPI system. related to money transactions. nd protection norms to their daily money transactions.

Name of the Course: Money Transaction and Consumer Protection

9	(This Course is also applicable to the students of Institute of Distance & OpenLearning (IDOL) of University of Mumbai)			
	Module I: Method of Money Transaction	(15 hours) (1 Credit)		
	1. Introduction of Indian financial system with respect to ba	inking sector.		
	2. Introduction to payment technology: Digital payment app	plications and UPI		
	3. Safety of digital money transactions.			
	4. Frauds and scams related to money transactions.			
	1.			
	Module II: Basic Financial Instruments and Consumer Protectio	on (15 Hours) (1 Cred		
	1. Meaning, importance and scope of Cheques and DD. Methods	of writing a cheques.		
	2. Understanding Pay Orders.			
	3. Consumer Protection in Online Money Transaction.			
	4. Consumer Protection: Role of Bank Ombudsman.			
)	Reference Books:			
	1. Mr. R.N. Chaudhary: 'Banking Laws: The banking Regu Act1934/ The Negotiable', Central law Publications, Fourth			
	2. N. Maheshwara Swamy: 'Banking Negotiable Instruments' Edition, 2023.	, Asia Law House. Frist		
	3. Macmillan: 'Indian Economy and Indian Financial Syste January,2023.	em', First Edition,		
	 4. <u>www.rbi.org.in</u> 5. <u>www.consumeraffairs.nic.in</u> 			



Sr. No.	Heading	Particulars
1	Description the Course:	This course is designed to introduce the students to elementary concepts in microeconomics, economic theories and its application. The student should be able to usethese concepts to understand the relevance of microeconomics to the real world. The learners should be able to build on these concepts in the future to develop deeper understanding of the Economy and its relevance in decision making.
2	Vertical:	Mandatory Course
3	Туре:	Theory
4	Credit:	4 Credits
5	Hours Allotted:	60 Hours
6	Marks Allotted:	100 Marks
7		ot of Microeconomics. owledge about Production, Cost and Revenue owledge about Different Market Structure.
8	3. Analyse different conce	

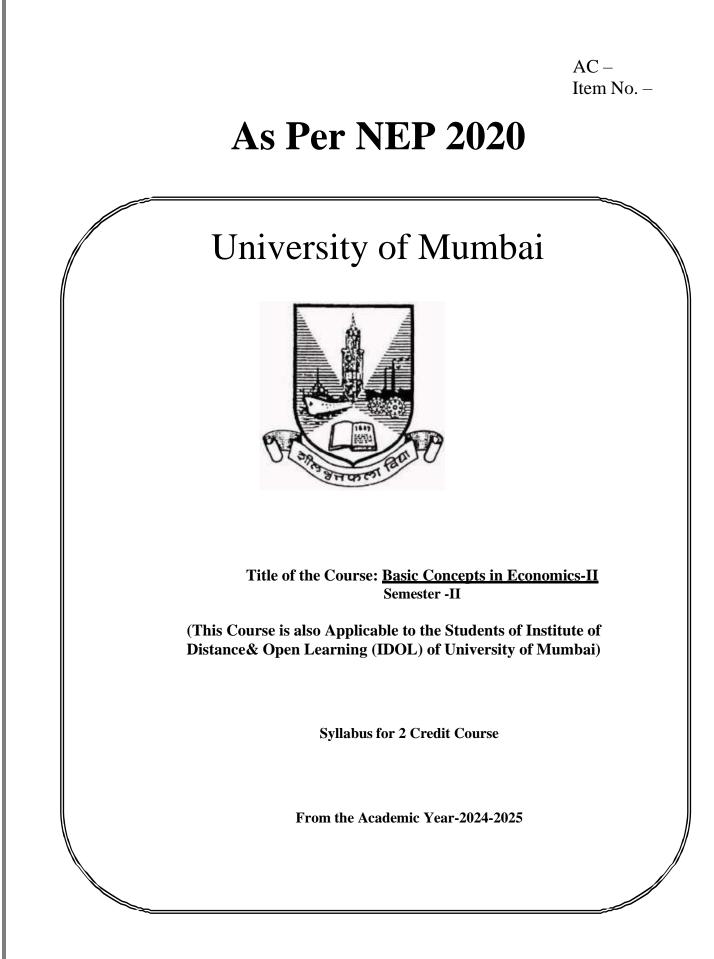
Name of the Course: Micro Economics-II

(11	IS Course is also applicable to the students of Institute of Distance (IDOL) of University of Mumbai)	x OpenLearr
Aodule	I: Production Analysis (15	Hours)
1.	Production Function: Concept and types: Law of Variable Proportion a	and Returns
	toScale,	
2.	Concepts of Total, Average and Marginal Product.	
3.	Isoquant and Producer's Equilibrium	
Modul	e II: Cost and Revenue Analysis	
1.	Concepts of Costs: Money and Real Cost, Social Cost, Private Cost, E	xplicit and
	ImplicitCost.	
2.	Opportunity Cost; Relationship between Average, Marginal and Total	Cost;
3.	Derivation of Short Run and Long Run Cost Curves;	
4.	Concepts of Revenue: Types and Interrelationship	
Aodule	3: Factor Pricing	(15 Hours)
1.	Marginal Productivity Theory of Distribution; Rent: Ricardian Theory	of Rent,
	ModernTheory of Rent.	
2.	Wages: Modern Theory of Wages; Collective Bargaining; Supply Curr	ve of Labour.
3.	Interest: Classical Theory of Interest, Loanable Funds Theory of Interest	est.
4.	Profit: Risk and Uncertainty Theory.	
Modu	e 4: Equilibrium in Different Market Structures	(15 Hours)
1.	Concept of Equilibrium: TR - TC and MR - MC Approach.	
2.	Markets structures: Perfect and Imperfect competition (Monopoly,	
	MonopolisticCompetition and Oligopoly): Features	

3. Equilibrium under various market structures.

9

10	Reference Books:
	1.A. Koutsoyainnis, (2015), Modern Microeconomics, 2nd edition, Palgrave Macmillan
	2.Paul Samuelson and W. Nordhaus, (2019), Economics, 20th edition: Economics,
	McGrawHill Publications.
	3.Mankiw M.G (2015), Principles of Micro economics 7th edition - Cengage Learning.
	4.H.L.Ahuja, (2016) "Advance Economics Theory" S.Chand & Company Ltd.
	5. Anindya Sen, (2006), Microeconomics, OUP India Publisher.
	6.M.L.Jhingan, (2006), "Microeconomics Theory", 5th edition, Vrinda Publication
	7.Salvator D, (2003) "Microeconomics Theory and Applications" Oxford University
	press,new Delhi.

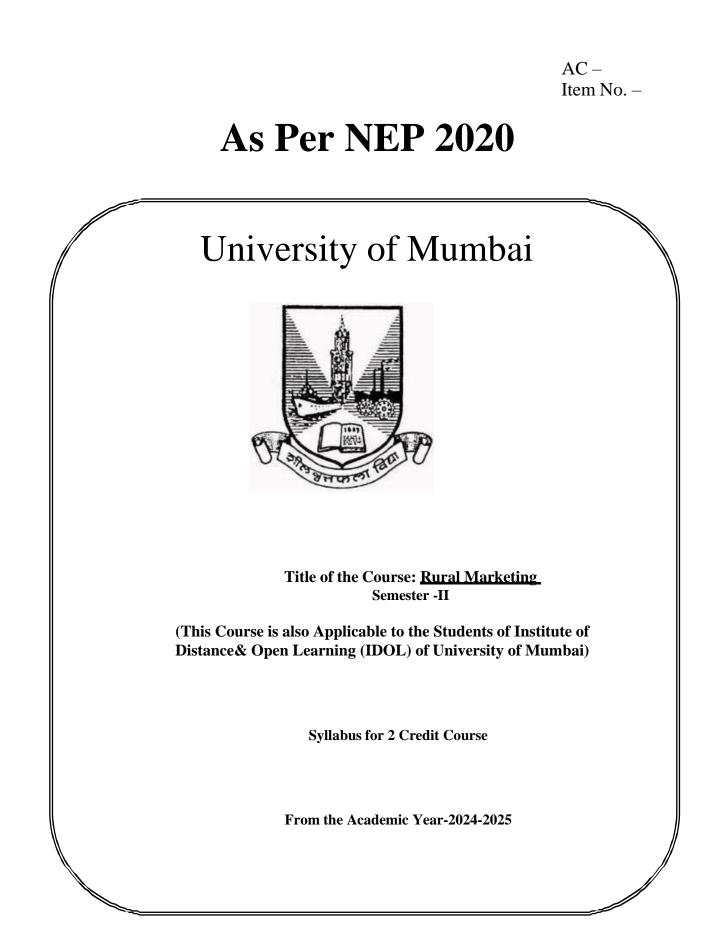


Heading **Particulars** Sr. No. **Description the course:** 1 The course aims to equip the students with a understanding ten principles used in economics. The said course also aims to provide basic information on concepts used in macroeconomics, this course will help students, when students enters into the SYBA. 2 Vertical: Mandatory Course 3 Type: Theory Credit: Theory: 2 credits 4 **Hours Allotted:** 30 Hours 5 Marks Allotted: 50 Marks 6 7 Course Objectives: The course objectives Basic Concepts in Economics-II can be summarized as follows: 1. To acquaint the students with the basic concepts of Microeconomics. 2. To help the students to understand the ten principles of economics. 3. To provide basic information on concepts used in Macroeconomics. **Course Outcomes**: By the end of this course, students will be able to. 8 CO1: Remember the meaning and importance of various basic concepts used in economics. CO2: Understand the ten principles of economics and macroeconomics. CO3: Apply the various basic concepts in a given scenario. CO4: Create the various basic concepts of used in economics in a hypothetical situation.

Name of the Course: Basic Concepts in Economics-II

Module I: Ten Principles of Economics:	(15 hours) (1		
Credit)			
• Trade-offs faced by the individuals			
• Significance of opportunity cost in decision making			
• Thinking at the margin			
Responses to incentivesBenefits from exchange			
			 Organization of economic activities through markets and its benefits Role of government in improving market outcomes
• Dependence of standard of living on production			
• Growth in quantity of money and inflation			
• Inflation and unemployment trade-off			
Module II: Concepts in Macroeconomics:	(15 hours) (1 Cre		
• GDP, NDP, GNP, NNP, PCI, Real vs. nominal GDP, G	DP deflator.		
• Inflation.			
• Employment and Full Employment.			
Union Budget			
• Rate of Interest			
Business cycle			
Foreign Exchange Rate			
Balance of Payment			

10	Reference Books:		
	1)	Mankiw, N.G., Economics: Principles and Applications, Cengage Learning, 2009.	
	2)	Stiglitz, J.E. and C.E. Walsh, Principles of Economics, W.W. Norton, 2002.	
	3)	Suma Damodaran, Managerial Economics, Oxford University Press, 2006	
	4)	Salvatore, D.L., Microeconomics: Theory and Applications, Oxford Univ. Press,	
		2008.	
	5)	Lipsey, R.G. and A.K. Chrystal, Economics, Oxford Univ. Press, 2007.	
	6)	Pindyck, R.S. and D.L. Rubinfeld, Microeconomics, Pearson Education, 2008.	
	7)	Bradley R. Schiller, The Macro Economics Today, Tata McGraw- Hill, 2011.	
	8)	B. Douglas Bernheim and Michael D. Whinston, Microeconomics, Tata	
		McGraw- Hill,2011.	
	9)	Sen, Anindya, Microeconomic Theory, Oxford Univ. Press, 1999.	
) Koutsoyiannis, A., Modern Microeconomics, MacMillan Press, 1979.	
		H.L. Ahuja, Business Economics, 1999.	
	12	12) H.L. Ahuja, Principles of Microeconomics	



Sr. Heading **Particulars** No. **Description the course:** 1 The course on Rural marketing provides comprehensive understanding about nature, scope, policies and strategies of rural marketing. The course equipes learner to develop effective marketing strategies for rural area as Rural consumers have distinct requirements and preferences influenced by factors like agricultural practices, livelihood patterns, and cultural traditions. The course also provide overview of supporting institutions for rural and agricultural marketing. The learners both from rural and urban areas can understand the need of an hour and strengthen their qualities to grab the opportunities offered by rural markets. 2 Vertical: Skill Enhancement VSC 3 Type: Credit: Theory: 2 credits 4 5 **Hours Allotted:** 30 Hours Marks Allotted: 50 Marks 6 7 **Course Objectives**: 1. To Understand Rural Consumer Behaviour. 2. To Identify Market Opportunities in rural areas. 3. To Develop Effective Marketing Strategies. 4. To Overcome the Challenges in Rural Marketing. **Course Outcomes**: The learner will be able to 8 1. Understand the unique characteristics, consumer behaviour strategies and institutional support for rural marketing. 2. Examine different aspects of rural marketing 3. Explain nature, scope and challenges of rural marketing and behaviour of rural consumer 4. Evaluate problems, policies and marketing strategies for rural markets. 5. Adapt skills set required to overcome the challenges associated with marketing in rural areas

Name of the Course: <u>Rural Marketing</u>

(This Course is also applicable to the students of Institute of Distance & OpenLearning (IDOL) of University of Mumbai)

Module I: **Introduction To Rural Marketing** (1 Credit)

(15 hours)

Concept-characteristics & scope of the rural marketing, significance of rural marketing - Factors of Rural Markets- Problem of Rural Marketing and Remedies. Concept, Nature & types of Agricultural Marketing- market segmentation in rural areas, Consumer behavior in rural market.

Module II: **Rural Marketing Strategies and Institutional Support** (15 hours) (1 Credit)

Product, Price strategies for rural marketing- Commission on Agriculture Costs and Prices (CACP), National Agriculture Co-operative Marketing Federation (NAFED), Agriculture and Processed Food Exports Development Authority (APEDA) - APMC (Agriculture Price & Marketing Council - The National Co-operative Development Corporation (NCDC), Food Corporation of India (FCI), - Future of Rural Marketing.

10 Reference Books:

9

1. Kamat Minouti; Krishanmoorthy R. Rural marketing, Himalaya Publishing House, Girgaon, Mumbai 400004

2. Desai Vasant: Small-scale industries & entrepreneurship, Himalaya Publishing House,

3. Sherlekar S.A ; Marketing Management , Himalaya publishing House

4. Acharya S S: Agarwal N.L ; Agriculture Marketing in India, Oxford & IBH Publishing company private limited, New Delhi ,India.

5. Desai.S.S.M: Fundamental of rural economics, Himalaya publishing House.

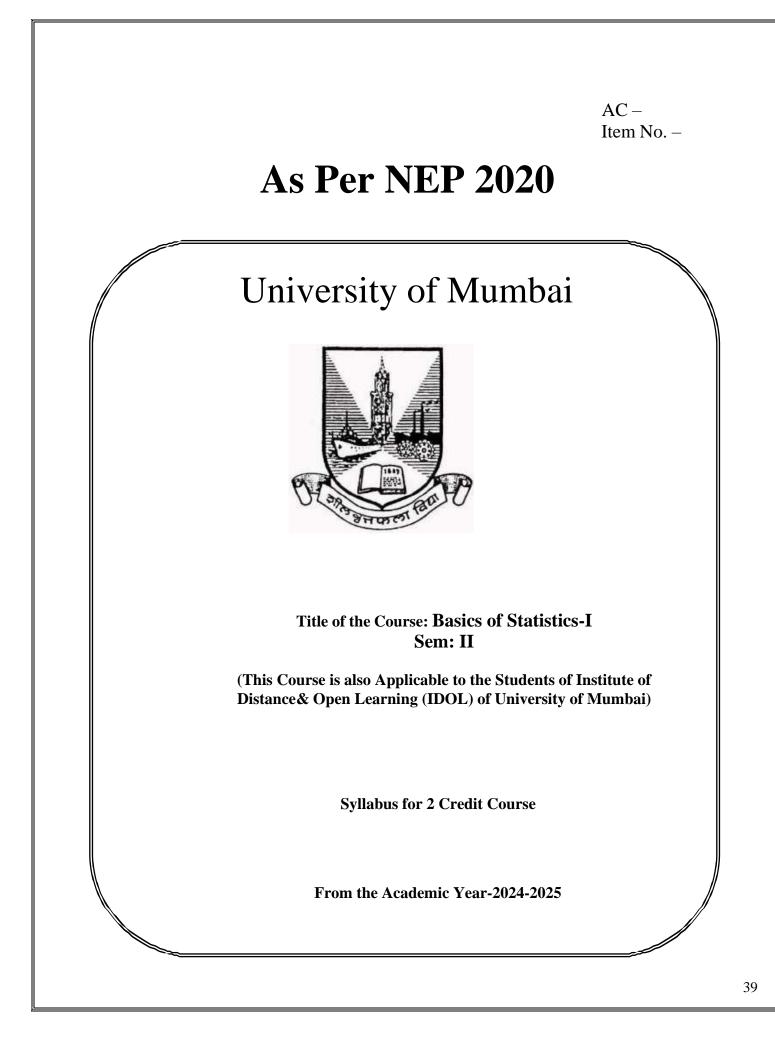
6. Badi R.V. Badi N.V;. Rural Marketing .

7. Mishra and Puri : Development Issues of Indian Economy Himalaya Publishing House.

8. Habeeb U.R., Rahman K.S. : Rural Marketing in Indai , Himalaya Publishing House -Mumbai 400 004

9. Gopalaswamy: Rural Marketing, Vikas Publishing House New Delhi.

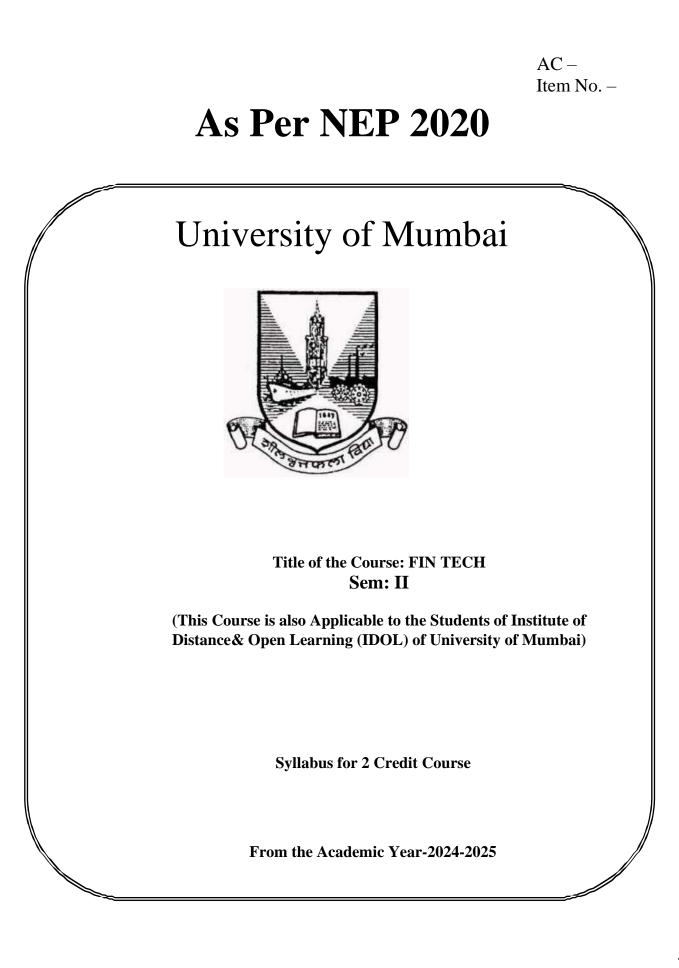
10.Kashyp Pradeep, Rant Siddhartha: The Rural Marketing, Biztantra, Mumbai.



Name of the Course: Basics of Statistics- I

Sr.	Head	Particulars	
No.	ing		
1	Description the Course:	Name of the Course:	
		The Basic Statistics in Economics course provides students with a	
		basic understanding of the basic two types of data, descriptive statistics, especially mean, mode, and median used in analyzing the	
		data. This course will help students with data visualization in a very	
		basic manner.	
2	Vertical:	Skill Enhancement	
3	Туре:	VSC	
4	Credit:	2 Credits	
5	Hours Allotted:	30 Hours	
6	Marks Allotted:	50 Marks	
7	 Course Objectives: Course Objectives: Comprehend the students to solve the problems in various measures, such as central tendency and dispersion. To equip students with the required skill set for visualization and presentation of economic data. 		
8	Course Outcomes: The Learner will be able to		
	1. Comprehend the econo		
	•	types, data interpretations, and visualizations.	
	 Apply simple statistics skills for a better understanding of economic information. Critically understand the importance of data available for study. 		

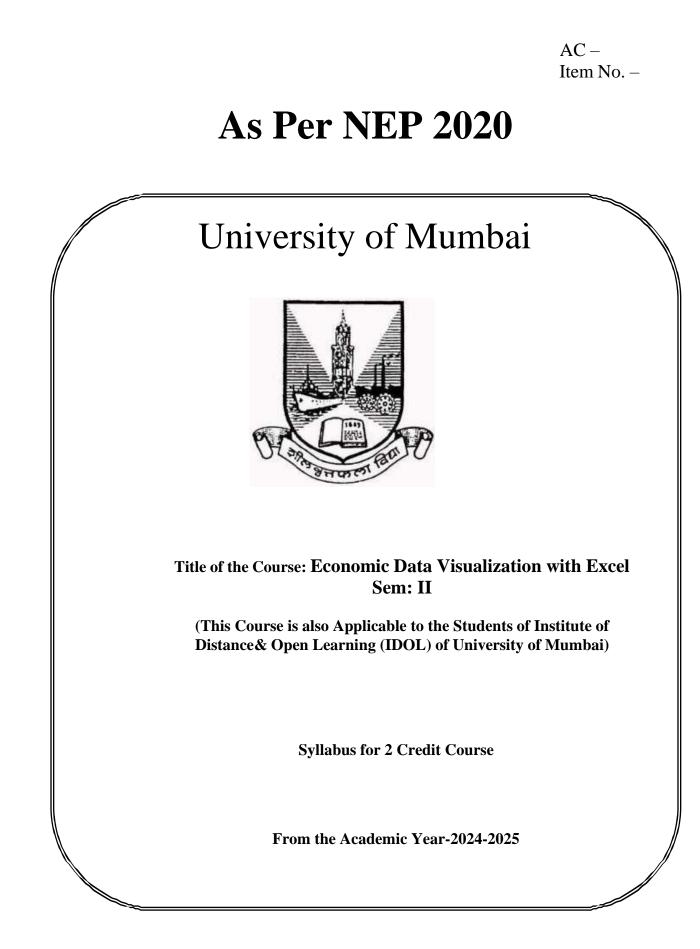
Mo	odule I: Meaning and Types of Data	(15 hours) (1 Credit)	
Or	Meaning and Types of Data Collection-Primary and Secondary sources, National Sample Survey Organization (NSSO), Central Statistical Organization (CSO), Methods of Sampling - Probability and Non- Probability Sampling.		
Mo	odule II: Data Tabulation and Visualization	(15 hours) (1 Credit)	
	lygons; and Limitations of Diagrams and Graphs. Categor uphs.	ical variables : pie charts and b	
gra		-	



Name of the Course: FIN TECH

Sr.	Heading	Particulars	
No.			
1	Description the Course:	FIN TECH course provides students with a comprehensive understanding about how technological innovations are reshaping banking and financial sector. Fintech has emerge as a catalyst, blending cutting-edge technology with financial services to redefine traditional practices and introducing ground breaking solutions. This course aims to provide a comprehensive understanding of fintech's multifaceted realm, from its inception to its current and future applications	
2	Vertical:	Skill Enhancement	
3	Туре:	SEC	
4	Credit:	2 Credits	
5	Hours Allotted:	30 Hours	
6	Marks Allotted:	50 Marks	
7	 Course Objectives: 1. To understand basic concepts underlying Fintech 2. To acquaint students with opportunities, importance and challenges of Fintech 3. To equip students with required skill set for applications and uses of fintech. 		
8	Course Outcomes: The Learner will be able to		
	1. Understand role and applications of technology in financial sector		
	2. Apply innovative technology for providing financial services		
	3. Analyse diverse landsca	pe of Fin Tech	
	4. Evaluate different Fin T	ech, its importance and challenges	
	5. Adapt skills set for uses	and applications of Fin-technology	

9	(This Course is also applicable to the students of Institute (IDOL) of University of Mumbai)	of Distance & OpenLearning
	Module I: Introduction to FinTech	(15 hours) (1 Credit)
	1. Overview of Fin Tech: Meaning, Historical overview Financial Inclusion and FinTech	w, Scope and Trends FinTech,
	 Importance and impact of technology in Financial Fin Tech Ecosystem: Key Players in Fin Tech indust 	
	Module II: Fin Tech: Payment, Digital Finance and Regulation	(15 hours) (1 Credit)
	 Payments, Contactless payments, Payment processing 2. Peer-to-Peer Lending and Crowdfunding: Overvi CrowdfundingModels 3. Fintech Startups and entrepreneurship: Launchin optionsand venture capital, Success stories and challer 	ew of P2P Lending, g Fintech Startups, Funding
10	Reference Books:	
	1. Kulkarni, Aditya. <i>Auth n Capture: Introduction to In Ecosystem</i> . Chennai: Notion Press 1st edition, 2021.	ndia's Digital Payments
	2. Maurizio Pompella, Roman Matousek. <i>The Palgrave He Blockchain</i> .Palgrave Macmillan Cham, 2021.	andbook of Fin Tech and
	3. Mistry, Dr. Komal. Fintech in India . Atlantic Publisher	s , n.d.
	4. Phadke, Mr. Sanjay. <i>Fintech Future: the Digital DNA o</i> Publication, n.d.	f Finance . 2020: Sage
	5. Susanne Chishti, Janos Barberis. The Fintech Book: The	e Financial Technology



Name of the Course: Economic Data Visualization with Excel

Sr. No.	Heading	Particulars		
1	Description the Course:	This course will provide leaners with a comprehensive understanding about Data visualization techniques in Excel. As Economist have to deal with large and complex data sets and make decisions for policy framing, business and solving social issues. Data Visualization is an important element in analysing data. Microsoft Excel serves as the foundational tool for data analysis with its visual representation features. Learners will explore various visualization techniques, learn to create insightful charts, graphs, and dashboards, and understand the		
		principles of data representation for effective communication		
2	Vertical:	and decision-making. Skill Enhancement		
3	Туре:	SEC		
4	Credit:	2 Credits		
5	Hours Allotted:	30 Hours		
6	Marks Allotted:	50 Marks		
7	 Course Objectives: 2. To understand basic features of MS Excel 3. To acquaint with techniques of data Visualisations 4. To equip with required skill set for Data Visualisation using MS Excel 			
8	Course Outcomes: The Learner will be able to			
	5. Understand principles an	nd techniques of Data Visualisation		
	6. Apply features of MS-Ex	xcel		
	7. Analyse different visuali	zation techniques and tools for a variety of Data Set		
	8. Evaluate Data using MS	-Excel		
	9. Adapt skills set for uses	and applications of MS Excel for Data Visualisation and Analysis		

	(This Course is also applicable to the students of Institute of Distance & OpenLearning (IDOL) of University of Mumbai)				
Modu	le I: Introduction to data Visualisation and MS-Excel	(15 hours) (1 Credit)			
	1. Introduction: Importance, Need and principles of data visu	alization			
	ortcuts, standard toolbar,				
 Basic formatting: Data Import, formatting and cleaning in excel, conditional and other functions Data Processing and Data Lookups: sorting and filtering, Data validation w table, text to column 					
Modu	le II: Data Visualization in Excel	(15 hours) (1 Credit)			
	1. Introduction to chart: Numerical charts and non-numerica	l charts, sparklines			
	2. Visualization with excel charts: creating charts from data				
	3. Pivot tables: Creating Pivot tables, Using the pivot table to				
	4. Introduction and use of dashboard and infographics and				
,					
	5. Analyzing real-word dataset: Data Visualization and Stat	istical analysis			
Refe	rence Books:				
Refe					
Refe 1. 2.	rence Books: Manning, Patrick. Excel Data Analysis: Your Visual Blueprin and PivotTables. Wiley, 2015 Arora, ritu. Mastering Advanced Excel. BPB Publications, 2023.	t for Analyzing Data, Charts,			
Refe 1. 2. 3.	rence Books: Manning, Patrick. Excel Data Analysis: Your Visual Blueprin and PivotTables. Wiley, 2015 Arora, ritu. Mastering Advanced Excel. BPB Publications, 2023. Camoes, Jorge. Data at Work: Best practices for creating effective in Microsoft Excel. New Riders; 1st edition, 2016.	t for Analyzing Data, Charts, charts and information graphics			
Refe 1. 2. 3. 4.	rence Books: Manning, Patrick. Excel Data Analysis: Your Visual Blueprin and PivotTables. Wiley, 2015 Arora, ritu. Mastering Advanced Excel. BPB Publications, 2023. Camoes, Jorge. Data at Work: Best practices for creating effective in Microsoft Excel. New Riders; 1st edition, 2016. Few, Stephen. Now You See It: Simple Visualization Techniques for Analytics Press; First Edition, 2009.	t for Analyzing Data, Charts, charts and information graphics r Quantitative Analysis First.			
Refe 1. 2. 3. 4. 5.	rence Books: Manning, Patrick. Excel Data Analysis: Your Visual Blueprin and PivotTables. Wiley, 2015 Arora, ritu. Mastering Advanced Excel. BPB Publications, 2023. Camoes, Jorge. Data at Work: Best practices for creating effective in Microsoft Excel. New Riders; 1st edition, 2016. Few, Stephen. Now You See It: Simple Visualization Techniques for Analytics Press; First Edition, 2009. Kirk, andy. Data Visualisation: A Handbook for Data Driven Desig Edition, 2016.	t for Analyzing Data, Charts, charts and information graphics r Quantitative Analysis First. gn. SAGE Publications Ltd; First			
Refe 1. 2. 3. 4. 5. 6.	rence Books: Manning, Patrick. Excel Data Analysis: Your Visual Blueprin and PivotTables. Wiley, 2015 Arora, ritu. Mastering Advanced Excel. BPB Publications, 2023. Camoes, Jorge. Data at Work: Best practices for creating effective in Microsoft Excel. New Riders; 1st edition, 2016. Few, Stephen. Now You See It: Simple Visualization Techniques for Analytics Press; First Edition, 2009. Kirk, andy. Data Visualisation: A Handbook for Data Driven Desig Edition, 2016. Knaflic, cole nussbaumer. Storytelling with Data: A Data Visualization Professionals. Wiley; 1st edition, 2015.	t for Analyzing Data, Charts, charts and information graphics r Quantitative Analysis First. gn. SAGE Publications Ltd; First ution Guide for Business			
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Refe 1. 2. 3. 4. 5. 6. 7. 8. 9.	 rence Books: Manning, Patrick. Excel Data Analysis: Your Visual Blueprin and PivotTables. Wiley, 2015 Arora, ritu. Mastering Advanced Excel. BPB Publications , 2023. Camoes, Jorge. Data at Work: Best practices for creating effective in Microsoft Excel. New Riders; 1st edition, 2016. Few, Stephen. Now You See It: Simple Visualization Techniques for Analytics Press; First Edition , 2009. Kirk, andy. Data Visualisation: A Handbook for Data Driven Desig Edition , 2016. Knaflic, cole nussbaumer. Storytelling with Data: A Data Visualization Professionals. Wiley; 1st edition , 2015. O.A, Sam. Excel: Mastering Data Analysis, Visualization, and Auto Microsoft 365. SA-Publishing, 2023. 	t for Analyzing Data, Charts, charts and information graphics r Quantitative Analysis First. gn. SAGE Publications Ltd; First ution Guide for Business omation for Success with ess, 2023. e and Excel. Notion Press; 1st			

QUESTION PAPER PATTERN (External and Internal)

For 4 Credit Courses

A- External/Semester End Examination Marks:60 Time:2 Hours

Note: 1. Attempt any four out of six 2.Each question carries equal marks.(15 marks each)

Q.1 Q.2 Q.3 Q.4 Q.5 Q.6

(B)Continuous Internal Evaluation.

Marks:40

(Prepare the format of Internal Evaluation according to your subject)

Sr.No.	Particular	Marks
1	Assignments	15
2	Classroom Presentations	05
3	Essay Submission/ Book review	10
4	Participation in Departmental Activities / Field Visit Report	10

For 2 Credit Courses

External/ Semester End Examination Marks:30

Time:1 Hour

Note: Attempt any TWO Questions. (30 Marks)

Q.1. Essay Type Questions (Based on Unit I). Marks 15

Q.2. Essay Type Questions (Based on Unit II). Marks 15

Q.3. Short Notes/ Problem (Attempt any two out of four Based on all Units). Marks 15

• Continuous Internal Evaluation.

Marks:20

*(Prepare the format of Internal Evaluation according to your subject)

Sr.No.	Particular	Marks
1	Classroom Presentations/	10
	Assignments	
2	Essay Submission/Book review/Field	10
	Visit Report /	
	Educational Activity Report	
		Marks:20-

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Letter Grades and Grade Points:

Semester GPA/ Programme CGPA Semester/ Programme	% of Marks	Alpha-Sign/ Letter Grade Result	Grading Point
9.00 - 10.00	90.0 - 100	O (Outstanding)	10
8.00 - < 9.00	80.0 - < 90.0	A+ (Excellent)	9
7.00 - < 8.00	70.0 - < 80.0	A (Very Good)	8
6.00 - < 7.00	60.0 - < 70.0	B+ (Good)	7
5.50 - < 6.00	55.0 - < 60.0	B (Above	6
		Average)	
5.00 - < 5.50	50.0 - < 55.0	C (Average)	5
4.00 - < 5.00	40.0 - < 50.0	P (Pass)	4
Below 4.00	Below 40.0	F (Fail)	0
Ab (Absent)	-	Ab (Absent)	0

Appendix B

Justification for B.A. (Economics)

1.	Necessity for starting the course:	This course will help to build resourceful and skilled youths who will contribute to the economic development of India and therefore policy making at the global level.
2.	Whether the UGC has recommended the course:	Yes
3.	Whether all the courses have commenced from the academic year 2023-24	2024-25 already started as per NEP 2024-25
4.	The courses started by the University areself-financed, whether an adequate numberofeligiblepermanentfacultiesavailable?:	Yes
5.	To give details regarding the duration of the Course and is it possible to compress the course?:	3 year/ 4 years No compress
6.	The intake capacity of each course and no. of admissions given in the current academic year:	120
7.	OpportunitiesofEmployability/Employment availableafter undertakingthese courses:	This course will help to build resourceful and skilled manpower who will contribute to the economic development of India and therefore policy making at the global level. They can do jobs in the corporate world, and own startups and government sectors.



Sign of BOS Chairman Prof. Dr. Suresh Maind Board of Studies in Economics	Sign of the Offg. Dr Manisha Karne Associate Dean Faculty of Humanities	Sign of the Offg. Dr. Suchitra Naik Associate Dean Faculty of Humanities	Sign of the Dean Prof. Dr Anil Singh Faculty of Humanities
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